

CONNECTICUT AUTOMOTIVE RETAILERS ASSOCIATION

36 TRUMBULL STREET HARTFORD, CT 06103 TELEPHONE (860) 293-2500 FACSIMILE (860) 527-2582

CAR ASSOCIATION SEMINAR SERIES

Effective Strategies to Enforce Connecticut's Warranty Reimbursement Statute: *Overcoming New Factory Tactics*

PRESENTER: LEN BELLAVIA, ESQ.
PARTNER, BELLAVIA GENTILE & ASSOCIATES

DATE: FRIDAY, JUNE 22, 2012

TIME: 9:00 AM – 12:00 NOON

LOCATION: ROCKY HILL MARRIOTT

FEE: \$75.00

In May of 2009 the Franchise Protection Act became law – this act greatly enhances the protections the franchise law affords Connecticut's dealers. Our law ensures that dealers are properly and fairly compensated by the manufactures for warranty labor and parts work.

This is not a one-off benefit - dealers are allowed apply more than once but no more than twice in any calendar year. Many dealers applied for retail reimbursement when the law was originally enacted but many others did not; and even for those who did we feel that the potential for a significant revenue increase is well worth taking an initial—or another – look at.

To that end we have asked Attorney Len Bellavia of Bellavia Gentile & Associates to come speak to our members on this subject.

The law firm of Bellavia Gentile & Associates is widely regarded as a pioneer in the area of warranty reimbursement at retail and is a nationally known dealer advocacy law firm. Leonard A. Bellavia, Esq. is a recognized authority in this area and has represented hundreds of dealers in obtaining retail reimbursement.

This workshop is designed for **BOTH** categories of dealers: those who have and have not obtained retail reimbursement under the Connecticut statute.

Attorney Bellavia will explain common mistakes dealers make in applying for retail that cost them hundreds of thousands of dollars in lost revenue.

This workshop will take you through the process step by step while allowing you ample time to ask questions and get all the answers you need to take advantage of our improved franchise laws.

Who Should attend? Principal, General Manager, Service Manager, Parts Manager

Seating Is Limited For This Workshop So Register Today!

Fax your Registration to (860) 527-2582 or email to cara@ctcar.org and we will invoice you or send your registration with check to: CAR Association, 36 Trumbull St, Hartford, CT 06103.

REGISTRATION CUT-OFF IS FRIDAY JUNE 15, 2012 - NO REFUNDS CAN BE ISSUED AFTER THAT DATE.

REGISTRATION SHEET

SEMINAR

Warranty Reimbursement Workshop

FRIDAY, JUNE 22, 2012

Rocky Hill Marriott

AGENDA

8:30 AM	Registration and Continental Breakfast
9:00 AM	Workshop Begins
10:30 AM	Break
12:00 PM	Workshop Adjourns

Fee: \$75.00

Please print or type name as you wish it to appear on badge – make photocopies for additional attendees

Attendee _____

Dealership _____

Address _____

City _____ State _____ Zip _____

Contact _____
(if different from attendee)

Email for confirmation and directions _____

* Please provide us with any specific warranty reimbursement related question below if you would like it reviewed at the workshop. Be assured no identification will be attached to this example:

Seating is Limited for this Seminar - Fax your Registration to (860) 527-2582 or email to cara@ctcar.org and we will invoice you or send your registration with check to: CAR Association, 36 Trumbull St, Hartford, CT 06103.

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